

# UP & COMING WOMEN OF BORDEAUX

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**Aquitaine Wine Company of Bordeaux**

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## Margaret Calvet ~ Co-Owner ~ Aquitaine Wine Company

Margaret Calvet, a former investment banker (*Salomon Brothers*), began working in the wine business in 2002 with husband Jean-Christophe Calvet (whose family has been négociants in Bordeaux for over 200 years). Their company, the Aquitaine Wine Company of Bordeaux, specializes in the worldwide distribution of small/mid-size, up-and-coming family owned estates creating high quality, artisanal, hand-crafted wines. As one of the few female and only American négociant in Bordeaux, Ms. Calvet is having a great time carving out a niche in this traditionally male domain. Ms. Calvet is a graduate of Harvard College and Harvard Business School. The Calvets have 4 sons.



## Veronique Barthe ~ Château La Freynelle ~ AOC Entre-Deux-Mers

Veronique Barthe, owner of Château La Freynelle, inherited the estate at the age of 22 years old. La Freynelle has been in the Barthe family since 1789 and Ms. Barthe, is the first woman winemaker in 7 generations of family ownership. Ms. Barthe oversees the viticulture and vinification of the wine, and manages sales. She and her husband have 2 daughters and 1 son.

Château La Freynelle, a mid-sized estate in the heart of the Entre-Deux-Mers region next to the famous Château Bonnet, produces award-winning red and white Bordeaux wines. *La Freynelle's wines have a finesse and quality that surpasses its neighbors. It is today one of the top Bordeaux available in its price category.*



## Pascale Peyronie ~ Château Fonbadet ~ Pauillac Cru Bourgeois Superieur

Pascale Peyronie is the owner and winemaker of Château Fonbadet. Owned by the Peyronie family for 4 generations, Ms. Peyronie worked with her father for 10 years before inheriting Fonbadet in 2002. Since then, there has been a remarkable evolution in style and quality. Ms. Peyronie is today one of the few female owners in the prestigious Pauillac appellation - home to the most famous wines of Bordeaux. Ms. Peyronie has a Master of Law Degree from the Faculty of Bordeaux.

Fonbadet is in the heart of Pauillac and benefits from an exceptional terroir. Just next door to Pichon Baron and across the road from Pichon Lalande and Latour, its vineyards are surrounded by those of Latour, Pichon Lalande, Pichon Baron, Mouton and Lynch Bages. *Fonbadet has the potential to attain the quality of its 2nd growth neighbors, and it is only a matter of time.*



## Karin Bernaleau ~ Château Mongravey ~ Margaux Cru Bourgeois

Karin Bernaleau and Regis Bernaleau own Château Mongravey. Ms. Bernaleau joined the operations of the estate in 1999 after 10 years as a physical therapist. Today, she is involved in all aspects of the winemaking and directs the marketing and distribution of Mongravey.

Created in 1980 by Regis Bernaleau through the astute assembling of several parcels in Margaux, the estate produces an exceptional wine that receives accolades and awards in the European press. In 2003, Mongravey was one of a handful of estates that became newly classified as "Cru Bourgeois" in the 2003 Médoc classification (while over 250 estates were de-classified). *Mongravey is one of the best Margaux available today, surpassing many of the prestigious classified growths.*



## Carole Saby ~ Château St. André Corbin ~ Saint Georges - Saint Emilion

Carole Saby is responsible for the marketing of Château Saint André Corbin. Carole also has a company that creates art objects from old barrels. She was previously the attachée de presse for Mr. Alain Juppé, former Prime Minister of France and Mayor of Bordeaux, and has a Masters of Law Degree in intellectual property rights.

Saint André Corbin is located in Bordeaux's smallest appellation just north of the village of Saint Emilion. The estate and vineyards date to the 4th century and were owned by the Roman Consul and poet Ausonius. Letters from Ausonius to Rome indicate that wine from this estate was served on the table of Cesar. The dynamic Saby brothers, Jean-Philippe and Jean-Christophe, are the 9th generation of wine producers from the right bank of Bordeaux. Since taking over the estate from their father, there has been a remarkable evolution in style and quality. *Saint André Corbin is one of our best selling Bordeaux wines and only 1500 cases are available in the USA.*